Private Real Estate Credit: unlocking green solutions at scale

Sustainable Credit Partners hosts @ClimateweekNYC

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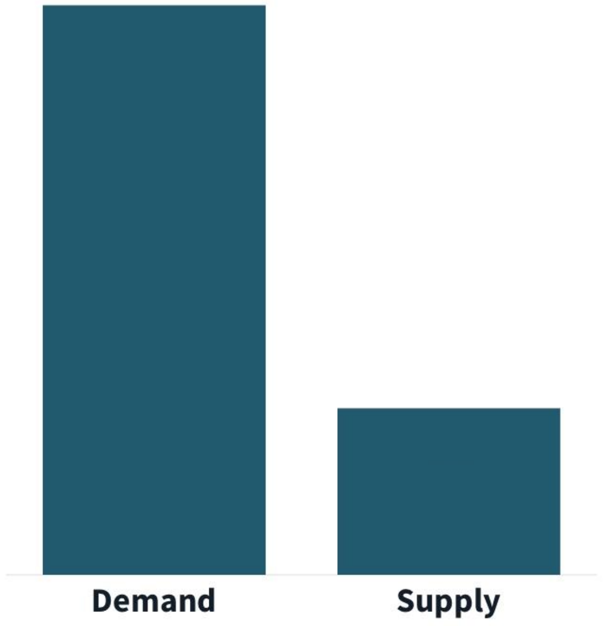
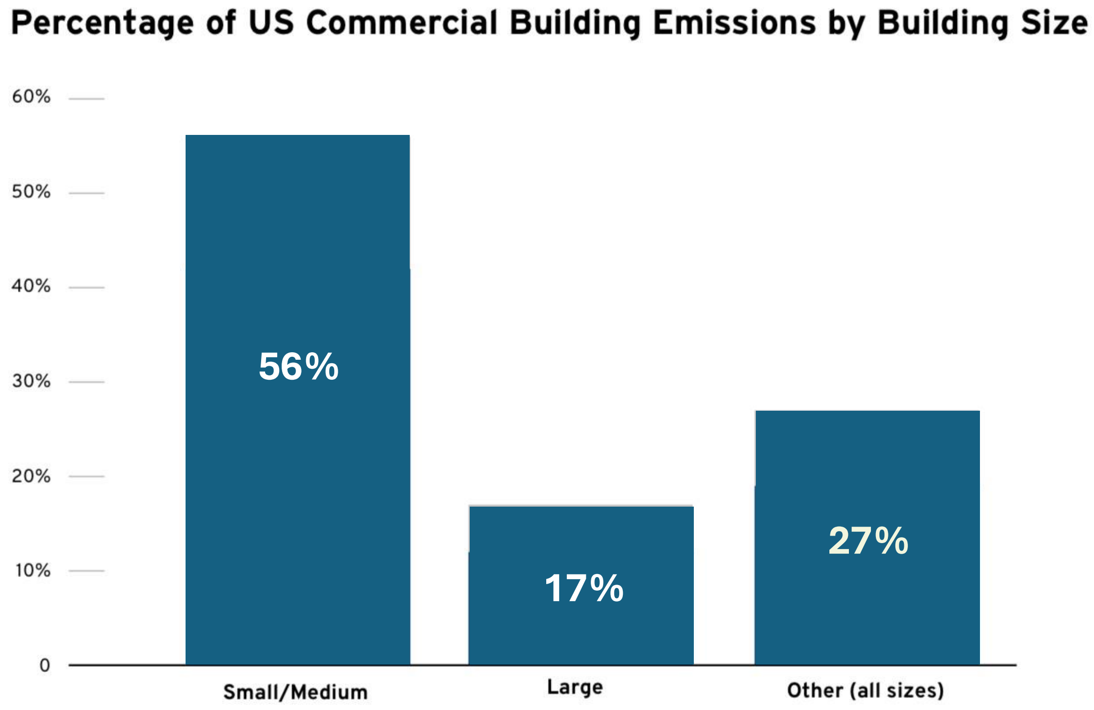
Demand for sustainable buildings = opportunity to mitigate "brown discount"

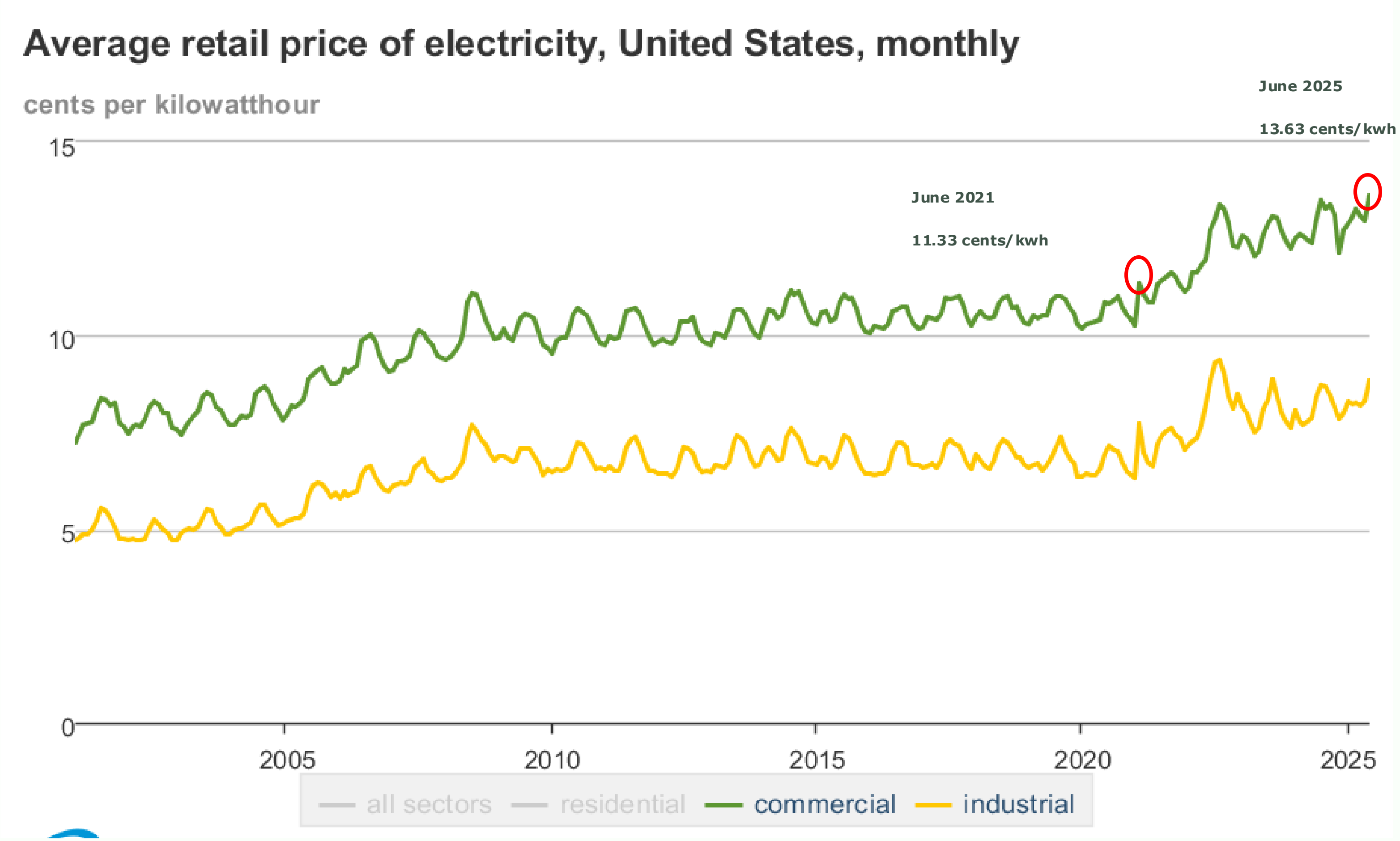
~70% unmet tenant demand
For low carbon sustainable buildings



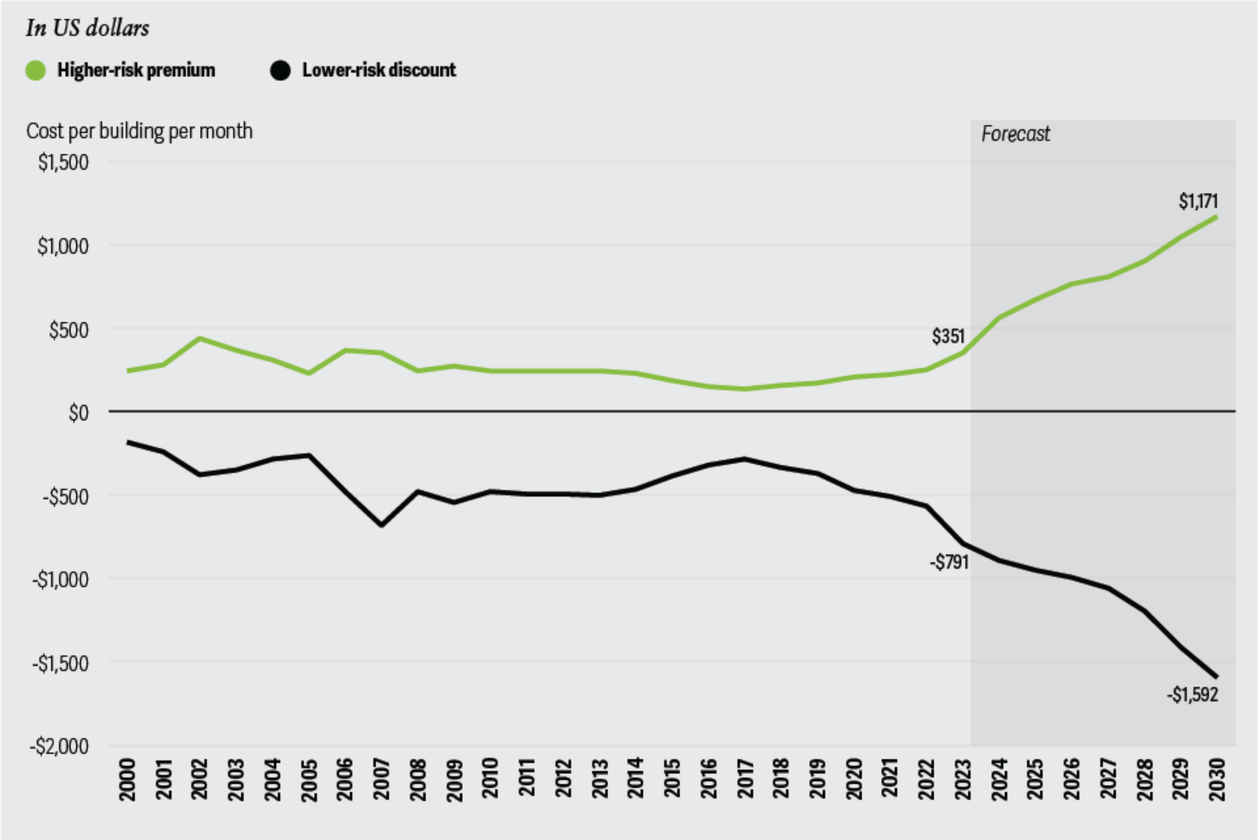
Global office supply-demand deficit



Electricity costs continue to rise



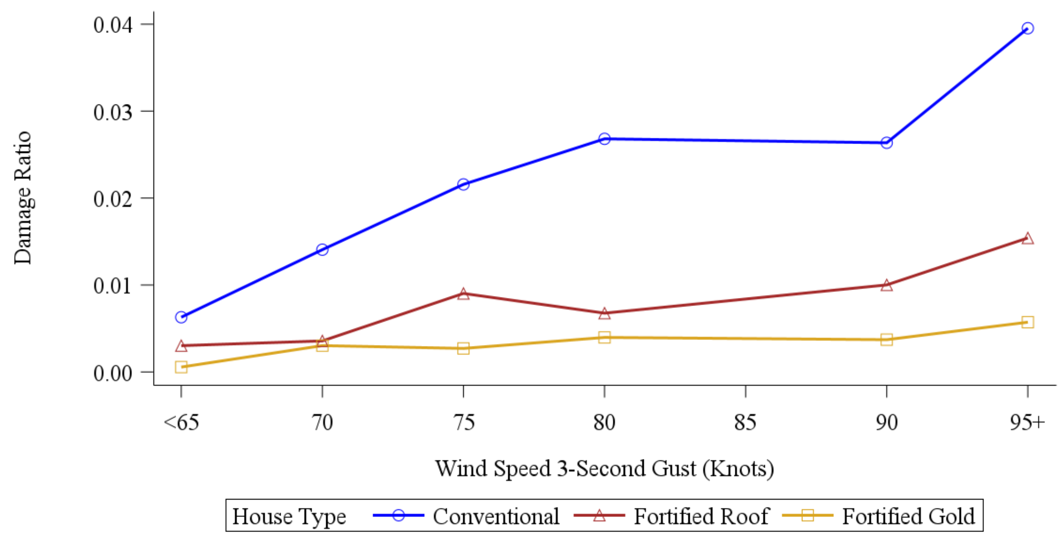
Insurance costs for higher risk properties continue to rise



Resiliency upgrades reduce loss frequency, severity and deductibles

Ex: post Hurricane Sally, “Fortified” roofs had 60-65% lower deductible costs

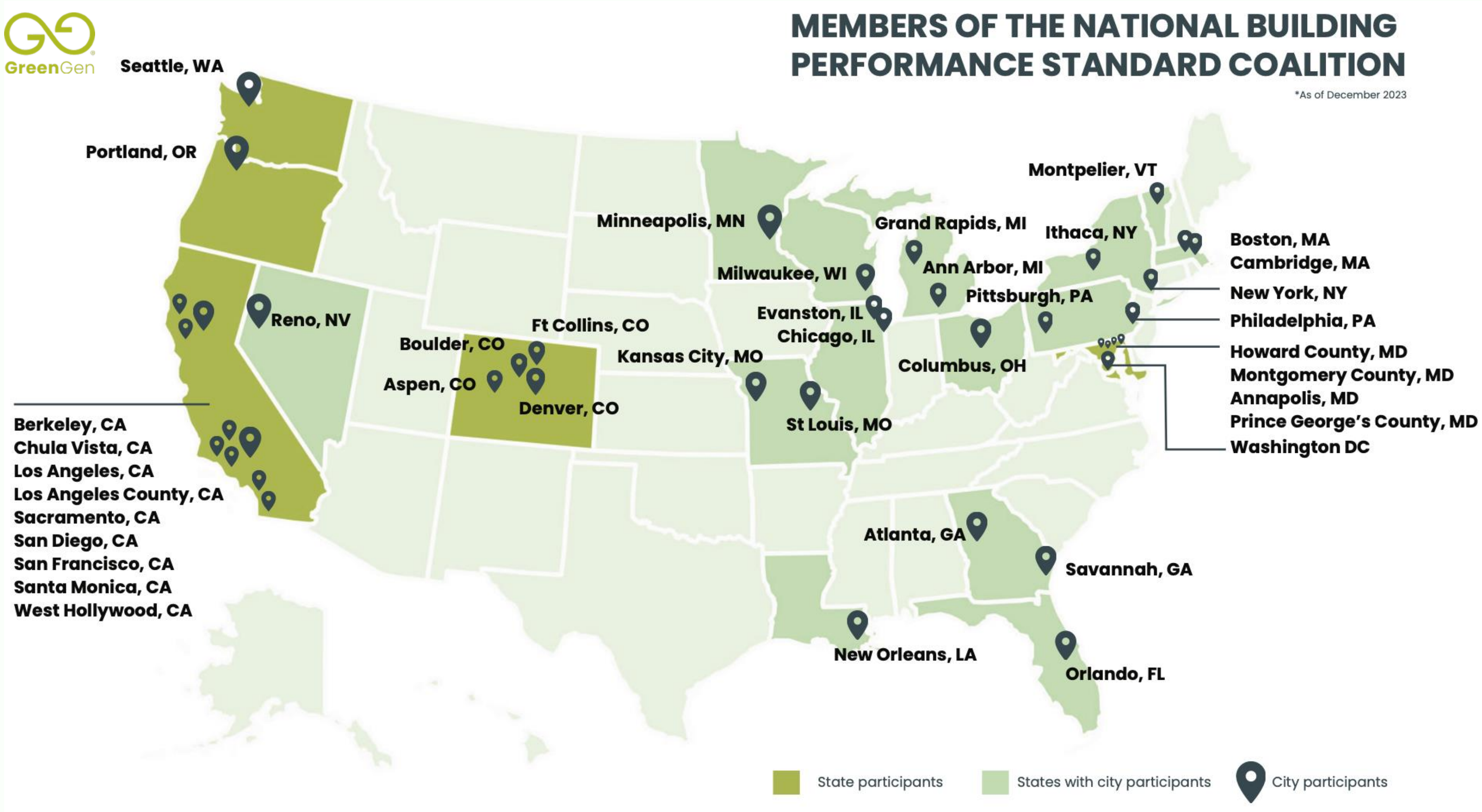
Damage ratio by wind speed



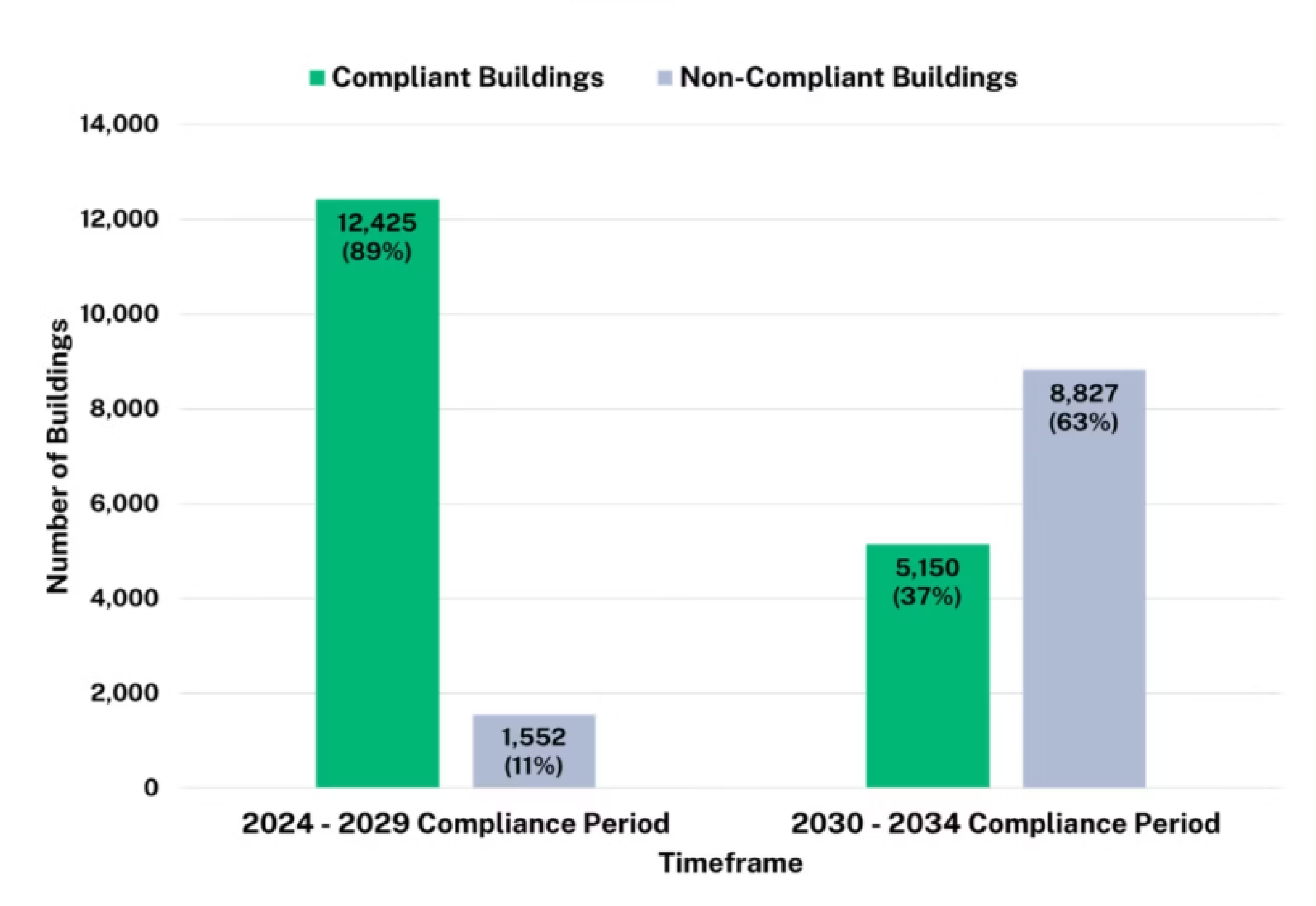
Sample Size

	<65	70	75	80	85	90	95+
Conventional	8,101	3,953	5,445	4,846		1,405	1,343
Fortified Roof	413	315	464	353		91	69
Fortified Gold	458	583	1,740	2,022		408	501

Local regulation is a pressure point



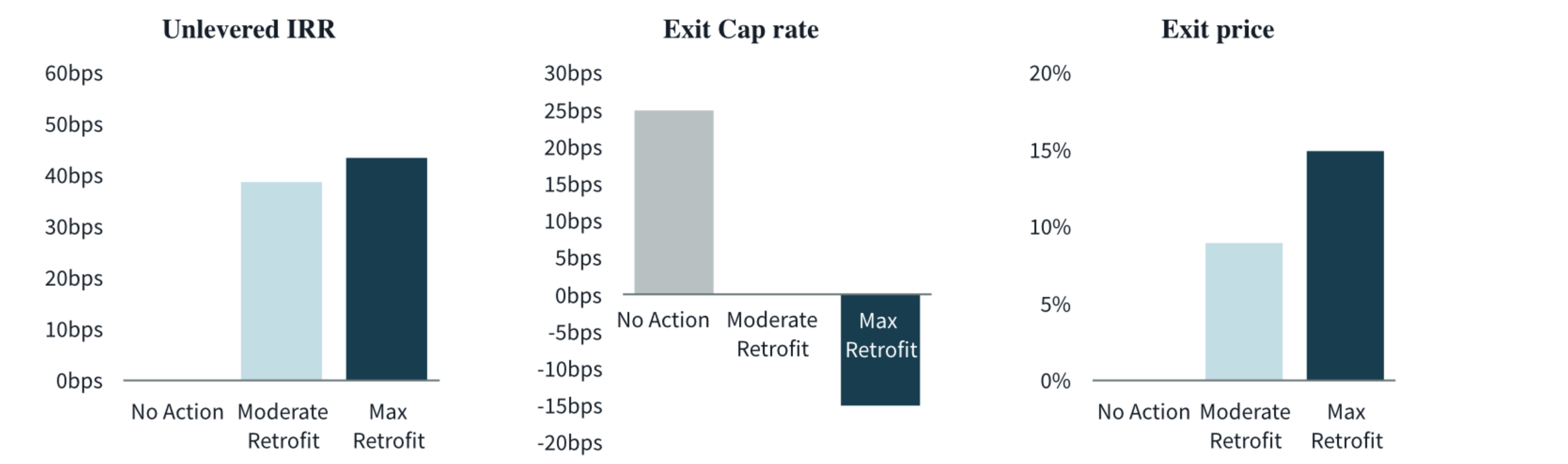
Regulation drives retrofit demand: NYC's Local Law 97



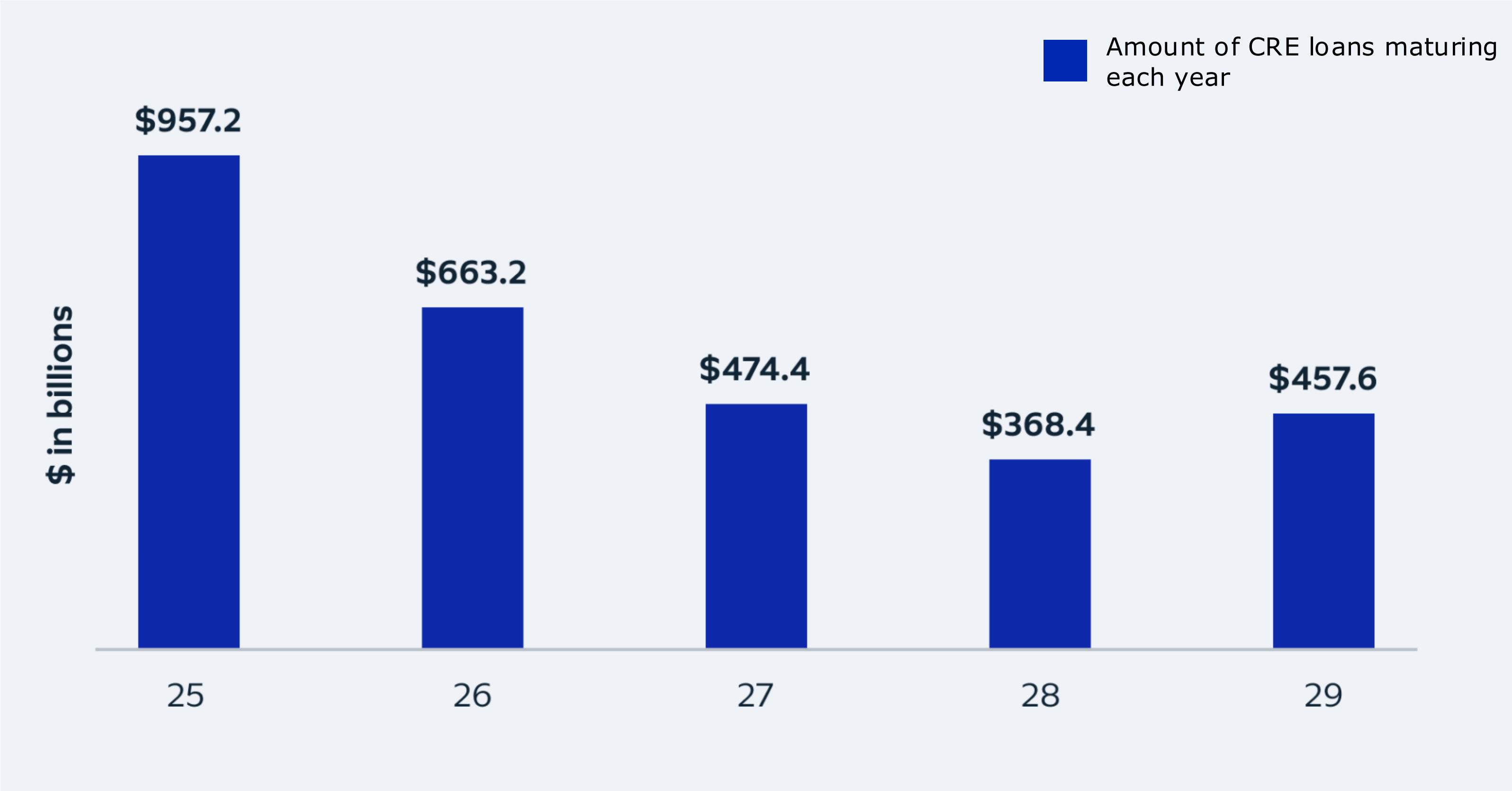
Sustainable buildings = lower operating costs, higher rents, improved occupancy

↓ ***20%***	↓ ***25%***	↑ ***4.1%***	↑ ***4 - 11%***
Maintenance Costs	*Energy and water use*	*Occupancy Rates*	*Rent premium*

Leading to lower exit cap rates and higher asset values



Wave of CRE loan maturities = demand for alternative financing products



Real Estate Credit is a $4T opportunity to drive adoption with speed and scale

- First mortgage lender
- Underserved market: small/medium sized owners and businesses
- Loan pooling
- Green CLOs
- Green loan frameworks and opinions

Q&A

Reach out to Sustainable Credit Partners to continue the conversation

Contact us at ***info@scpre.com***

SCP Tear Sheet

SCP Deck

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